

## Message Text

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ORIGIN EB-07

INFO OCT-01 NEA-10 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

      DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /030 R

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NEA/IRN - MR. NAAS

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FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

INFO AMEMBASSY BEIRUT

C O N F I D E N T I A L STATE 180492

E.O. 11652: GDS

TAGS: EAIR, IR

SUBJECT: CIVAIR - IRANIAN DISCOUNT FARE

REF: TEHRAN 7031, NOTAL

1. IRAN EMBASSY DELIVERED FOLLOWING AIDE MEMOIRE TO  
DEPTOFF ON JULY 14:

QUOTE. THE PROPOSAL OF THE UNITED STATES DELEGATION CONCERNING THE ADJUSTMENT OF IRAN AIR SPECIAL TARIFF (SUBJECT OF THE IRANIAN GOVERNMENT ORDER), ITS LIMITATIONS TO IRANIAN STUDENTS AND ITS APPLICATION EQUALLY BY PAN AMERICAN HAS BEEN GIVEN CONSIDERATION BY THE COMPETENT AUTHORITIES IN TEHRAN.

HOWEVER, IN VIEW OF THE IMPORTANCE OF THE MATTER, ITS APPLICATIONS AND THE FORESEEABLE DIFFICULTIES TO BE ENCOUNTERED, NO CONCLUSION COULD BE REACHED.

THEREFORE, IT IS PROPOSED THAT THE TWO DELEGATIONS MEET  
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AGAIN AND EXCHANGE VIEWS ON THIS SUBJECT. THE UNITED

STATES DELEGATION WOULD BE WELCOME TO VISIT TEHRAN FOR THIS PURPOSE AT A CONVENIENT TIME. UNQUOTE.

2. DEPARTMENT NOT SURPRISED BY FOREGOING RESPONSE SINCE WE ASSUME IRAN AIR'S INTERESTS BEST SERVED BY STALLING TACTICS. IRAN AIR REPORTEDLY CARRYING FULL PASSENGER LOADS ON ITS NEW YORK SERVICES AND NO DOUBT WISHES RETAIN EXCLUSIVE HOLD ON DISCOUNT FARES.

3. ON JULY 30, DEPTOFF DELIVERED FOLLOWING AIDE MEMOIRE  
TO IRAN EMBASSY:

QUOTE. THE DEPARTMENT OF STATE BELIEVES THAT THE ISSUES INVOLVED IN THE IRAN AIR DISCOUNT FARE WERE FULLY EXPLORED DURING THE INTERGOVERNMENTAL CONSULTATIONS HELD ON JUNE 16-17. SHOULD THE IRANIAN AUTHORITIES HAVE A COUNTERPROPOSAL TO THE PROPOSAL MADE BY THE US DELEGATION, THE GOVERNMENT OF THE UNITED STATES WOULD, OF COURSE, BE WILLING TO CONSIDER IT AND, IN ANY EVENT, WOULD PREFER TO RECEIVE THE POSITION OF THE IRANIAN GOVERNMENT BEFORE ADDITIONAL CONSULTATIONS ARE UNDERTAKEN IN ORDER THAT THE UNITED STATES MAY GIVE PRIOR STUDY TO THE IRANIAN POSITION. WE CAN THEN CONSIDER WHETHER FURTHER CONSULTATIONS ARE NECESSARY.

THE DEPARTMENT OF STATE WISHES TO EMPHASIZE, HOWEVER, THAT THE WILLINGNESS OF THE US AUTHORITIES TO ALLOW THE IRAN AIR DISCOUNT FARE TO COME INTO EFFECT ON MAY 15 WAS OF AN EXCEPTIONAL AND TEMPORARY CHARACTER IN RESPONSE TO THE REPRESENTATIONS OF THE IRANIAN GOVERNMENT THAT IRAN AIR AND THE TRAVELING PUBLIC WOULD BE SERIOUSLY INCONVENIENCED IF THE DISCOUNT FARE WAS NOT ALLOWED AT THAT TIME. THE US AUTHORITIES CANNOT CONTINUE TO EXTEND THIS EXCEPTIONAL AND PURELY TEMPORARY AUTHORIZATION.

IN THIS CONNECTION, THE DEPARTMENT OF STATE HAS BEEN ADVISED THAT PAN AMERICAN WORLD AIRWAYS HAS FILED A TARIFF WITH THE CIVIL AERONAUTICS BOARD, AS WELL AS WITH THE IRANIAN AUTHORITIES, WHICH WOULD MATCH THE IRAN AIR DISCOUNT FARE EFFECTIVE OCTOBER 1, 1975. IT WOULD, THEREFORE, BE PRUDENT TO RESOLVE THE QUESTION OF THE DISCOUNT

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FARE INTERGOVERNMENTALLY BEFORE THIS DATE, SINCE IT SHOULD NOT BE ASSUMED THAT THE US AUTHORITIES WILL ALLOW THE DISCOUNT FARE, AS FILED WITH THE CIVIL AERONAUTICS BOARD BY BOTH IRAN AIR AND PAN AMERICAN, TO REMAIN IN EFFECT AFTER THAT DATE. UNQUOTE.

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## Message Attributes

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**To:** TEHRAN  
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